



BOARD MEETING: October 22nd, 2024 @6.00 pm

Eastlink Badminton Stadium, 60 Old Farm Road, Hamilton East

Present: Stu Morgan (President), Dominic Buckell, Karen Walters, Joanna Scott (GM), Jennie Beagley

Apologies: Ben Perkinson, Kate Whitten, James Davidson, Aloha Sison

Minutes of September 2nd meeting approved: Dominic Buckell moved, Stuart Morgan seconded. Unanimously approved.

MATTERS ARISING:

- Nil

Finances

- New Profit and Loss format with approved budget vs actuals presented for the first 3 weeks of October being the start of the Financial Year. Recommendation to include the full year budget comparison as well.
- Profit and Loss for the last financial year as it stands has a large deficit. Major contributor to the loss was the lack of funding last year – \$93,000 in 2023 vs \$2000 in 2024 along with the absence of a CEO for half of year too.
- Final P & L to be presented at the AGM and front foot the loss as well as group the income and expenses.

Funding & Income

- Fob income – could be increased by being present on club nights and get members to sign up there and then.
- Pickle ball – ok to investigate and see what comes of it.

Eastlink – ticking over ok, 54k in the bank and are getting work underway in men's bathroom. Spend 50k given by WEL to do work over the Summer – will be done in stages. Replace flooring, basins etc. Insurance etc to come through about 10k.

GM Report

- Joanna's notes distributed. Doing costings for different programmes to see what we need to adjust to bring in more income. Holiday programme was a success. Para Badminton have a go day went well and interest is there to continue this for 2025 – Joanna looking to apply for funding to continue this, have received support from Parafed Waikato, Halberg Foundation, Special Olympics NZ and our Paralympian Wojtek Czyz.
- Cleaning – new cleaner is a success.
- Coaches - need to work out gaps in areas coaches need to upskill in. Ken and Joanna have been chatting in that space. He now has level 3. Making sure there are lines in the sand so people know they are on the right path and what their duties are.
- Costings for programmes – have not been discussed with Sherry and Ken, Ken and Joanna have been in conversations on what they need in the T1 space.
 - Junior 1 level has a mix of abilities and the coaches haven't got a plan. Karen suggested that the fee situation and shortfall is a WBA problem due to lack of tracking, not the players so maybe a hard push to increase fees. Maybe a staged increase, or keep fee the same and reduce the sessions to decrease the fees. Signal to the players that this is what it is going to look like and if no progress then it is going to change. Stage the increase for T1 of \$200 and let them know that we need to do but we aren't going to and will increase only slightly. Might bring negative attention to Joanna's role as the new GM. Get the Juniors programme to tell a good story, small regular increases are better than one big increase.

Example is for T1 fees go up by \$50 – Joanna to have a conversation with Ken and Sherry beforehand.

- Slazenger/Wisden – possible sponsorship to go into the pot. Entry fee for the team should be paid for by WBA. For the rest of the costs give players options on how they want to fund them. Give briefing at the first couple of sessions for the year with all the costs and expectations, code of conduct etc.
- Div $\frac{3}{4}$ - fees were washed in with T1 fees. No issue if we are transparent, only issue will be with hiding any costs. Shuttle costs – need to recover or get them covered by sponsorship. Allocate to groups based on needs not wants. Equipment that you don't get to keep is hard to get funding for.

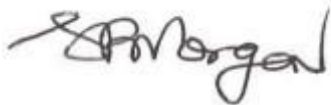
General Business

- Joanna to get comparisons on other regions for court hire rates to present at the AGM. Pre-empt the court hire fee not to stay the same for the next 12 months at the AGM.
- Paperwork prepared for the AGM to be distributed prior. AGM to be held at WBA. Constitution to be placed on hold until Badminton NZ complete these so we can transfer anything down that we need to.

The meeting finished 8.10 pm.

NEXT MEETING – 2nd December 2024.

Signed by



Stu Morgan – Chair of the board